

**Requirement of BEE Certified Energy Auditors at KLG Systel Ltd., for its offices at various locations in India.**

**Company Profile:** KLG SYSTEL has got ISO 9001:2000 certification from “BSI Management Systems” valid for Design, Development, Procurement and Supply of Software. KLG SYSTEL LTD is an ISO 9001 certified public limited company and is one of the prominent Life Cycle Solution providers in the areas of Product Design & Engineering, Plant Design & Engineering, Plant Automation, Project Management, & Power. While maintaining our leadership in niche high end application areas including Computer Aided Design & Engineering, Enterprise Project Management, Power System Solutions etc, we are also focusing on best of solutions in Business Continuity Planning, Supply Chain Optimization, RFID, Barcode, etc. KLG has a team of over 250 domain experts, which includes software developers, consultants and advisors spread across the development center at Gurgaon and its branch offices in Calcutta, Bangalore, Mumbai, Chennai, Jamshedpur and Vadodara.

The Software Engineering/ Development teams at KLG offer specialised industry specific software design, engineering development and testing services using industry standard methodology based on UML and other Object Oriented frameworks. The company is currently implementing the Capability Maturity Model Level IV to ensure world-class software development processes.

KLG SYSTEL has developed a web based “Energy Management and Control System”, (ConnectGaia) helping in saving energy for industries. KLG SYSTEL is also developing dedicated software/ hardware based solution in the area of energy management.

KLG SYSTEL is looking for energetic hardworking dedicated persons to work for various positions. Candidate should be certified Energy Auditor by Bureau of Energy Efficiency (BEE), having experience 2-10 years, age below 40 years, qualification: B.E/B.Tech having relevant experience in energy auditing; sound knowledge of equipments / instruments used in energy audits. Job involves educating customers about benefit of energy management and marketing the product. Positions are in all the major Cities in India. **Salary is no constraint for right candidates.**

Submit your application as per format attached to: [job\\_klg@energymanagertraining.com](mailto:job_klg@energymanagertraining.com)

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• **SOLUTION TEAM HEAD**

Requirements: -

1. B.E. – electrical or electronics from a reputed institute.
2. Should have work experience of minimum 10 years in a company related with energy management solution/automation projects yielding energy savings
3. Should have good exposure to industrial processes/ equipments and worked for automation projects for commercial buildings and industries.
4. Should be dynamic, hard working, capable of handling projects individually and willing to travel throughout the country.
5. Certified Energy Auditor from BEE would be given preference.

Job Profile: -

1. Will be responsible to vet all the proposals sent to prospective clients for energy saving using connectgaia.
2. Will be responsible to phrase the terms and conditions of the energy solutions to be provided to the client using the automation.
3. Will be responsible to develop the market through direct/in-direct marketing. Make visits to (potential) customers, corporate houses, industrial associations etc. and give presentations/technical training.

4. Assist the project team in devising the customized connectgaia solution using the preliminary data/questionnaire received from the prospective client, and there-upon assist the energy/solutions team in bringing out the result/solutions using the data gathered from the connectgaia.
5. Comprehend the technical data for clients that avail energy consultancy services from KLG, for their data collected through connectgaia.
6. Will be responsible to sort energy auditing companies in areas where there is good business scope, draft the formalities for the tie-up/acquisition and make sure they give deliverables.
7. Shall guide the energy auditors and train them to handle automation projects independently in due course of time.

- **SOLUTION MANAGER - Energy Auditor**

Requirements: -

6. B.E. – electrical, mechanical or chemical from a reputed institute.
7. BEE certified energy auditor
8. Relevant experience of energy auditing in industries and commercial buildings of 3 – 5 years. Candidates having worked with energy auditing firms will be preferred.
9. Should have good knowledge about the energy auditing instruments and industrial equipments/processes.
10. Should be dynamic, hard-working, capable of handling projects individually and willing to travel throughout the country.

Job Profile: -

8. Will be responsible for establishing a customized solution using the Energy Management System developed by KLG (ConnectGaia) based upon the client's pain points/requirements – in short will be the "Energy Solutions Provider".
9. Will be responsible to develop the market through direct/in-direct marketing. Make visits to (potential) customers and give presentations/technical training.
10. Will assist the sales team in attending to the client enquiries.
11. Shall assist the CRM team and train them on how to respond to the potential client enquiries received over telephone, mails, web-site etc.
12. Will be responsible to out-source some of the potential client enquiries to energy auditing agencies, so as to further the scope for ConnectGaia.
13. Comprehend the technical data for clients that avail energy consultancy services from KLG, for their data collected through connectgaia.