

**Position Name :** Solution Manager

**Years of experience :** 2 - 5 years

**To be located at :** Gurgaon (Haryana)

**Skill sets required:**

- 1) BE / M. Tech - Electrical / Instrumentation
- 2) Certified Energy Auditor from BEE (preferable)
- 3) Excellent Communication skill in English
- 4) Conversant with AMR, SCADA, DMS, Energy Management requirements
- 5) Experience in Energy Management / Energy Auditing

**Job Profile:**

The Solution Manager shall be reporting to General Manager and shall be responsible for  
Understanding the requirements of clients  
Understanding the products / solutions of the company  
Prepare the overall solution as per customer requirements  
Proposal Writing  
Preparing Presentations  
Preparing Products Support Material / Brochures / Catalogues  
Coordination with R&D and Sales team

**Some Specialization in (Sectors / Applications):**

- **Water and Waste Water**
- **Municipalities – Lighting / Building / Pumps**
- **Buildings**
- **Utilities**

**Salary to be offered :** Negotiable